

Win-Win Relationships



At Erhardt Holt LLC our number one core value is *Win-Win Relationships*.

One of the most common mistakes we uncover in a new client's insurance program involves their cyber protection plan.

Through *Risk Management University*, we provide complete analysis of our client's cyber risk to ensure they properly protect themselves.

In our experience over the past ten years, we found the only solutions businesses have been offered to address Cyber Risk is either to purchase or have been recommended that they purchase Cyber Liability coverage. The issue is most of businesses do not understand how it protects them and it is usually the only line of defense they have.

Through *Risk Management University*, we take the following steps to design a plan to fully protect our client's team and their assets:

1. We analyze the overall cyber risk associated with the operations including:
 - i. Computers
 - ii. E-Mail
 - iii. Internet
 - iv. Website
 - v. Social Media
2. We assess the best options to protect their company including:
 - i. Cyber Risk Class
 - ii. Cyber Security Policy
 - iii. Social Networking Policy
 - iv. Data Breach Response Policy
 - v. Cyber Liability



Our complete approach to Cyber Risk not only provides security, but it allows our clients to make informed decisions regarding how to protect their company. Typically, our insurance rates are 18% to 23% lower than the industry average allowing our clients to retain more of their profit.

When we help our clients *Win*, we Win, and together our organizations can thrive.



Risk Management

Erhardt Holt, LLC

www.erhardt-holt.com

Faith • Knowledge • Service