

Win-Win Relationships



At Erhardt Holt LLC our number one core value is *Win-Win Relationships*.

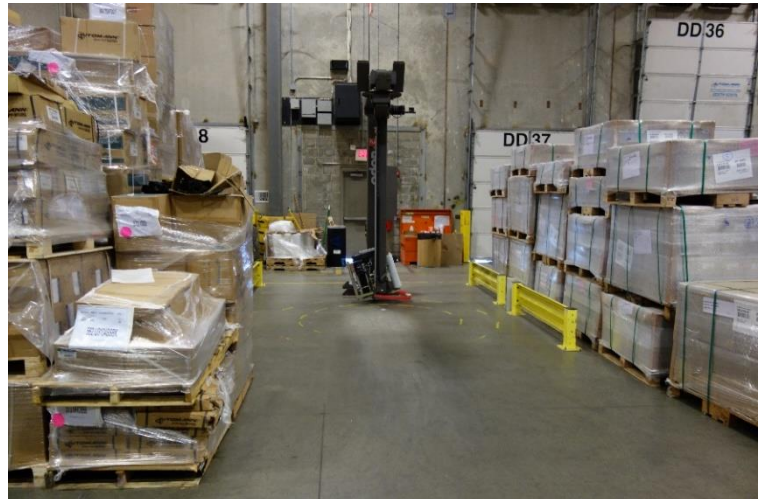
An example of that happened in 2018, when one of our clients experienced an OSHA inspection.

The OSHA inspection resulted in a **\$ 9,200** penalty, with the bulk of the penalty being associated with a shrink wrap machine used to wrap plastic around boxes on pallets.

During the inspection, OSHA determined that the shrink wrap machine did not have the proper machine guarding or safety mechanisms to protect team members. When our client contacted us, we requested copies of the product manual. We researched the proper safety protocols, and safety equipment required by the manufacturer of the shrink wrap machine (Phoenix Wrappers). We gathered the following information:

1. Copies of the safety features from owner's manual
2. Copies of the ANSI standards from the Manufacturer's engineering department
3. We made a video of the proper operation of the shrink wrap machine

Once we gathered the information, we wrote a letter to the OSHA inspector confirming that the safety guards were installed and operating per the manufacturer's requirements.



Our research of the correct operating protocols and the video we prepared confirmed for the OSHA inspector that the equipment was operating properly, and safely.

As a result of our combined efforts the OSHA penalty was reduced to \$ 1,500 enabling our client to retain **\$ 7,700** of their profit.



Risk Management

Erhardt Holt, LLC

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